HEALTH CHECK

SkyVenn
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50% OFF

Investment

Regular Price: $4,000 USD / $5,000 CAD

Promotion: $2,000 USD / $2,500 CAD (save 50%)

salesforce health check

About Us

Since 2010, SkyVenn has been delivering tailored Salesforce solutions to help meet each of our client's unique requirements. We are led by former Salesforce employees and leverage years of experience and industry best practices to ensure a successful implementation.

Why Choose SkyVenn

Recognized:	Certified Salesforce Gold/Crest Partner
Track Record:	800+ Completed Projects
Success:	300+ Happy Global Customers
Knowledgeable:	Certified Multi-Cloud RevOps Experts
Efficient:	Your Point of Contact is a Consultant (not a PM)
Results:	Agile Development Methodology
Leadership:	Led by 2 Salesforce Alumni
Local:	Entire Team Based in North America

Salesforce Health Check

Key Benefits

- Fast time to value (typically completed within 2-3 weeks)
- Expert guidance on optimizing your Salesforce investment
- Certified Salesforce consultants with experience across various products and services

Discovery

- Project kick-off call
- Business process review with key stakeholder group (i.e., Executive Sponsor, Sales, Marketing, Support or Operations)
- Review current vs. desired state for your business process
- Weekly project check-in calls to review progress and next steps

Health Check Review

- A reverse demo(s) by on how Salesforce is being used today (usually a 30-45 minute demo from each of your key team members)
- Q&A session(s) about what SkyVenn was demoed to further understand desired business process
- A review/discussion of the main KPI metrics you want to generate from Salesforce and how you would like to visualize the data (i.e., reports and dashboards)
- SkyVenn then goes into your Salesforce instance to review current high-level configurations and settings (based on discussions with key stakeholder groups from above). Please note this does not assume SkyVenn reviews every possible configuration your past admins/consultants may have made and does not assume SkyVenn reviews any Lightning/Apex code (this enhanced service can be performed by SkyVenn, but it would require the purchase of additional resource time).

Presentation with Recommendations

- SkyVenn provides a high-level PowerPoint presentation of high-level findings and high-level recommendations (e.g., potential features to implement, areas of concern, suggested best practices, suggested priority of future projects, etc.)
- This Health Check review would then serve as a starting point to help you begin the process of follow up projects based on your team's priority. For those separate projects (e.g., optimizing your Sales Cloud, CPQ, Marketing Cloud, etc.), you would begin a separate requirement gathering and vetting process on specific configurations and requirements and then we would follow our standard implementation methodology of Design/Build/Test/Deploy/Train/Optimize.

Notes & Assumptions

- This Health Check assumes the review of 1 business process and is not recommended for more than 100 licensed users
- For more advanced multi-business processes and/or multi-Cloud solutions, please contact us directly for details and pricing
- Special pricing is only valid for purchases made by March 31, 2023 and only applies to the base Health Check bundled package as promoted. Any additional services and/or configurations would be quoted at our standard rates.