

Salesforce Health Check



Salesforce Health Check services by the experienced team at SkyVenn

SkyVenn provides a Salesforce Health Check to help our customers improve their overall Salesforce experience. Our customers benefit from a full business process review, detailed discussions of industry best practices, areas for improvement and tangible next steps.

Key Benefits:

- Fast time to value (typically completed within 2-3 weeks)
- Expert guidance on optimizing your Salesforce investment
- Certified Salesforce consultants with experience across various Salesforce products and services

Services	
Discovery	
Project kick-off call	•
Business process review with key stakeholder group (i.e., Executive Sponsor, Sales, Marketing, Support or Operations)	•
Review current vs. desired state for your business process	•
Weekly project check-in calls to review progress and next steps	•
Health Check Review	
A reverse demo(s) by each key stakeholder group on how they use Salesforce today (usually a 30-45 minute demo from each of your key team members)	•
Q&A session(s) about what SkyVenn was demoed to further understand desired business process	•
A review/discussion of the main KPI metrics you want to generate from Salesforce and how you would like to visualize the data (i.e., reports and dashboards)	•
SkyVenn then goes into your Salesforce instance to review current high-level configurations and settings (based on discussions with key stakeholder groups from above). Please note this does not assume SkyVenn reviews every possible configuration your past admins/consultants may have made and does not assume SkyVenn reviews any Lightning/Apex code (this enhanced service can be performed by SkyVenn, but it would require the purchase of additional resource time).	•
Presentation with Recommendations	
SkyVenn provides a high-level PowerPoint presentation of high-level findings and high-level recommendations (e.g., potential features to implement, areas of concern, suggested best practices, suggested priority of future projects, etc.)	•
This Health Check review would then serve as a starting point to help you begin the process of follow up projects based on your team's priority. For those separate projects (e.g., optimizing your Sales Cloud, CPQ, Marketing Cloud, etc.), you would begin a separate requirement gathering and vetting process on specific configurations and requirements and then we would follow our standard implementation methodology of Design/Build/Test/Deploy/Train/Optimize.	•
Please visit our website for current pricing: https://www.skyvenn.com/health-check	

* This Health Check assumes the review of 1 business process and is not recommended for more than 100 licensed users
 ** For more advanced multi-business processes and/or multi-Cloud solutions, [please contact us directly for details and pricing](#)

About SkyVenn

Since 2010, we've worked with all the major Marketing Automation platforms including Marketing Cloud, Pardot, Marketo, Eloqua, HubSpot and many more. We have the experience to help you build the right campaigns for your business. SkyVenn can also help you scale your marketing investment into other Salesforce solutions that include Sales, CPQ, Service, Marketing, Experience Cloud, Lightning/Apex development and more...

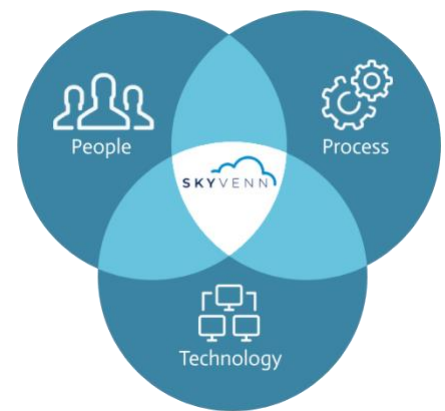
2010 Year of Establishment	300+ Happy Global Customers	800+ Projects Completed	7+ Years of Experience per Senior Salesforce Consultant	10+ Apps Developed on the AppExchange
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Headquartered next to Salesforce in downtown Toronto, we understand the importance of bringing **People, Process** and **Technology** together.

We take a data driven approach to help our clients identify the most important KPI's (leading and lagging indicators) for their business.

We study this information to help us understand what metrics matter most to our clients and then we configure Salesforce to effectively capture day-to-day activities across your organization and partner network to drive organization wide efficiencies.

SkyVenn is a Registered Consulting Partner and AppExchange Partner.



Contact Us Today



SkyVenn

WaterPark Place
20 Bay Street, 11th Floor
Toronto, Ontario, M5J 2N8, Canada



(647) 799-3058



sales@skyvenn.com

CERTIFIED Sales Cloud Consultant	CERTIFIED Service Cloud Consultant	CERTIFIED Experience Cloud Consultant	CERTIFIED Marketing Cloud Consultant	CERTIFIED Pardot Consultant	CERTIFIED Education Cloud Consultant	CERTIFIED Nonprofit Cloud Consultant
CERTIFIED CPQ Specialist	CERTIFIED Platform App Builder	CERTIFIED Administrator	CERTIFIED Advanced Administrator	CERTIFIED Marketing Cloud Administrator	CERTIFIED Marketing Cloud Email Specialist	CERTIFIED Pardot Specialist
CERTIFIED Application Architect	CERTIFIED Data Architect	CERTIFIED Sharing and Visibility Architect	CERTIFIED Development Lifecycle and Deployment Architect	CERTIFIED B2B Solution Architect	CERTIFIED Platform Developer I	CERTIFIED Marketing Cloud Developer