

Partner Community Cloud



Implementation services by the experienced team at SkyVenn

Make the most of your Salesforce investment by leveraging the experienced team at SkyVenn. Our Partner Community Cloud Launch Package is designed to get your partner sales team up and running quickly with some of the most common features and functions available within the Salesforce platform.

Key Benefits:

- Delivered by senior sales professionals with 8+ years of experience
- Fast time to value (typically up and running within 2-3 weeks)
- Expert guidance on transitioning your business requirements into the Salesforce platform
- Certified Salesforce consultants with experience across various Salesforce products and services

What's Included:

The Partner Community Cloud Launch Package contains the following services and configuration:

Services	
Design and Discovery	
Project kick-off call and requirement gathering session	•
Review the goals of your business and how Salesforce can be used	•
Discuss your key partner management processes for your community portal users	•
Weekly project check-in calls to review progress and next steps	•
Salesforce Configurations	
Setup Partner Community with standard portal theme and update with customer branding	•
Setup security permissions for partners to access the Partner Community	•
Expose Opportunity object for partners to view opportunity records. All partner employees will have access to view/edit all opportunities submitted from their company.	•
Configure Opportunity list view available to Partner Community users	•
Create up to 4 reports on 1 company dashboard to measure Partner performance	•
Review best practices for notifying partners of their new Partner Community access	•
Salesforce Training	
Up to 4 hours of remote in-app training for staff and system administration users	•
Additional Salesforce resources will be provided that can be used for self-paced learning	•
60 Day Post Implementation Check In	
Review reports, team engagement, lessons learned and discuss next steps	•
Please visit our website for current pricing: www.skyvenn.com/launch-and-optimize	

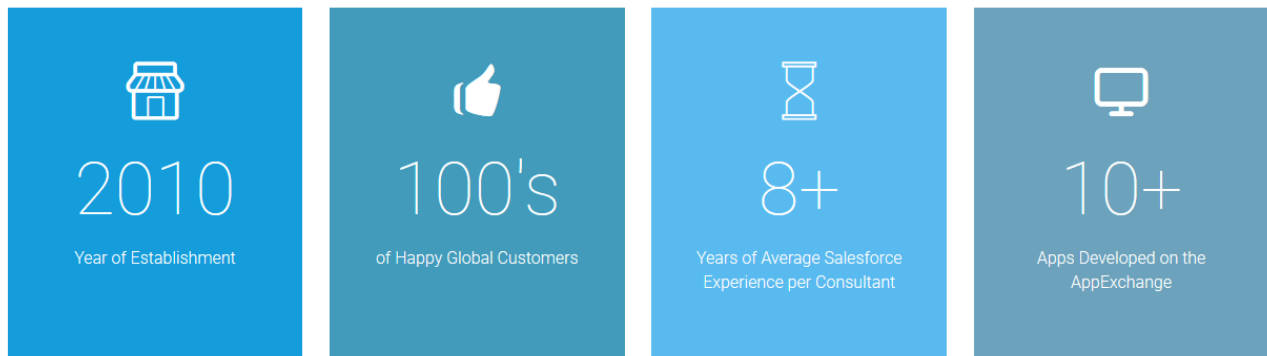
* Launch Package limited to Partner Community Cloud features. Project not to exceed 28 total hours of SkyVenn resource time.

** Partner Community Cloud is an add-on to Sales Cloud. Sales Cloud has already been implemented and/or Sales Cloud Launch Package is being purchased.

*** Features not listed above may require the purchase of additional time to setup. Please ask us for details.

About SkyVenn

Since 2010 SkyVenn has been delivering tailored Salesforce solutions to help meet each of our client's unique requirements. We are led by former Salesforce employees and leverage years of experience and industry best practices to ensure a successful implementation. If you're a new Salesforce customer looking for help to get started, or an existing customer looking to enhance the business case of your Salesforce investment, SkyVenn is here to help!



Headquartered next to the Salesforce office in downtown Toronto, Ontario we understand the importance of bringing **People, Process and Technology** together.

We take a data driven approach to help our clients identify the most important KPI's (leading and lagging indicators) for their business.

We study this information to help us understand what metrics matter most to our clients and then we configure Salesforce to effectively capture day-to-day activities across your organization and partner network to drive organization wide efficiencies.

SkyVenn is a Salesforce Registered Consulting Partner and a Salesforce AppExchange Partner.



Contact Us



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SALESFORCE CERTIFIED Pardot Specialist	SALESFORCE CERTIFIED Pardot Consultant	SALESFORCE CERTIFIED Marketing Cloud Email Specialist
SALESFORCE CERTIFIED Administrator	SALESFORCE CERTIFIED Platform App Builder	SALESFORCE CERTIFIED Platform Developer I